



Executive Director  
Dena Humphrey

## Yolo Emergency Communications Agency

35 NORTH COTTONWOOD STREET · WOODLAND, CA 95695  
(530) 666.8900 · Fax (530) 666.8909

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### Request for Quote

For

### **HPE NS HF20 Hybrid CTO Base Array with 4Hr. SLA**

Quotes Due:

Thursday, January 13, 2022 at 4:00pm PDT

Yolo Emergency Communications Agency  
35 N Cottonwood  
Woodland, CA 95695

Contact: Billy Keen, IT Manager  
(530) 666-8900  
BKEEN@YOLO911.ORG

## SECTION I. INTRODUCTION

The Yolo Emergency Communications Agency (hereafter “YECA”) invites quotes for a replacement HPE NS HF20 Hybrid CTO Base Array for YECA’s virtual environment infrastructure.

Vendors who submit a response to this Request for Quote (RFQ) must have the ability to meet the requirements, including the terms and conditions contained in this RFQ.

## SECTION II. GENERAL INSTRUCTIONS

- A. INSTRUCTIONS TO VENDORS:** Quotes must be received by the posted due date and time. Quotes received after the deadline will be late and ineligible for consideration. The total quote, including sales tax, must appear on the quote form. Vendor is required to quote “NEW” equipment, material or product. Recycled, remanufactured, or previously owned product will not be accepted. The YECA is not liable for any costs incurred by those submitting quotes.
- B. PRICES QUOTED:** All prices quoted shall be **F.O.B Destination**, freight prepaid (vendor pays and bears freight charges, vendor owns goods in transit and files any claims), excluding sales tax. Sales tax shall be listed as a separate line item in the quote. If no term discount is offered, the terms portion of the quote form shall state, “Net 30.” The YECA reserves the right to hold quotes for a period of one hundred twenty (120) days from the date of opening before awarding or rejecting said quotes.
- C. SUBMITTING YOUR QUOTE:** Yolo Emergency Communications Agency prefers the quotes to be submitted electronically via email to: **BKEEN@YOLO911.ORG** with the subject line “RFQ HPE SAN”. If the vendor chooses to submit the quote directly to the YECA in writing, the quote must be signed in ink, and delivered to the **Yolo Emergency Communications Agency, 35 N Cottonwood, Woodland, CA 95695**. The outside of the envelope must be clearly marked “**RFQ Nimble SAN Response Enclosed**”.
- All quotes must be signed and dated by an authorized Vendor representative. The quote must be accompanied by a signed and dated copy of this RFQ.
- D. ADDENDA:** Any additional information not included in this solicitation which the YECA finds necessary and material to responding to the RFQ will be posted as an addendum on the YECA website, at **<http://www.yolo911.org/yeca-s-bids-and-contracts>**. Answers to questions regarding this RFQ submitted to YECA shall be considered addenda to the solicitation documents.
- E. QUALIFICATIONS/INSPECTION:** Quotes will be considered only from firms normally engaged in providing the types of commodities/services specified herein. The YECA reserves the right to request and review Vendor’s references at any time.
- F. APPROVED EQUAL:** When the technical specifications call for a brand name, manufacturer, make, model, or vendor catalog number with acceptance of approved equal, it shall be for the purpose of establishing a level of quality and features desired and acceptable to the YECA.
- G. AWARD:** The YECA reserves the right to reject any and all quotes or any part of any quote, to request that the vendor modify the quote with respect to number of items ordered or the term of SLA, or to solicit new quotes.

Quotes will be evaluated based upon a variety of criteria including total cost, completeness of quote, qualifications of vendor, and other qualitative and quantitative criteria. The YECA reserves the right to use any applicable criteria that will serve in the best interest of the YECA.

While price remains an important factor in selecting a vendor, *the lowest price proposal may not necessarily be selected.*

### SECTION III. SPECIFICATIONS

#### A. Items requested in this quote:

1. HPE NS HF20 Hybrid CTO Base Array.
  - a. HPE NS HF20/20C Hybrid 21TB FIO HDD Bundle
  - b. HPE NS, 2x10GbE 2p FIO Kit
2. 4Hr Parts Delivery, S/W Support for Nimble HF20
  - a. Support Term: 60 Months

Substitute Products – No Substitutions will be accepted.

Shipping/Transportation - Quote shall be inclusive of all shipping/transportation charges.

Taxes: Applicable sales taxes shall be listed with, but as a separate line item on, the SAN quote.

#### B. SCOPE

1. Vendor must be able to provide procurement and logistics for all equipment within Quote.

### SECTION IV. TERMS & CONDITIONS

- A. FEDERAL, STATE, AND LOCAL LAWS:** The successful vendor must operate in conformity with all applicable, federal, state, and local laws, ordinances, orders, rules, and regulations pertaining to work. It is the responsibility of the awarded vendor to ensure that all permits and/or licenses required for operation are valid and current. Failure to comply with this provision may be cause to cancel any contract awarded, and award will be made to the next lowest, responsive, responsible vendor.
- B. GOVERNING LAW:** If an award is made, the purchase/contract will be made in the County of Yolo and shall be governed and construed in accordance with the laws of the State of California. Any action relating to the purchase/contract shall be instituted and prosecuted in the courts of Yolo County, California.
- C. CALIFORNIA PUBLIC RECORDS ACT:** All proposals become the property of the YECA, which is a public agency subject to the disclosure requirements of the California Public Records Act (CPRA, California Government Code §6250 and following). The CPRA contains limited exemptions. If you contend that any documents, as defined by the CPRA, are confidential or proprietary material and exempt from CPRA, these documents shall be clearly marked “Exempt from CPRA.” Proposer shall defend, indemnify and hold the YECA harmless against any claim,

action or litigation (including but not limited to all judgments, costs, fees, and attorney's fees) that may result from denial of a CPRA request. If Proposer does not respond to a CPRA request or agree to do so within five (5) days, the YECA may disclose the requested information under the CPRA.

- D. NON-DISCRIMINATION:** There shall be no discrimination as to race, sex, color, creed, age or national origin in the operations conducted under any resulting contract.
- E. INVOICES AND PAYMENT TERMS:** Invoices are to be mailed to the YECA as specified on the resulting purchase order, blanket purchase order or contract. All invoices must include the purchase order number, blanket purchase order number, or contract number, product description and reference to back ordered items. Failure to comply may result in delayed payments.

The YECA will make payment on a Net 30-day basis unless a cash discount of one-half percent (1/2%) or greater, which amounts to \$75.00 or more, is allowed for payment within not less than twenty (20) days. The payment term shall begin on the date the merchandise is inspected, delivered, installed, and accepted by the YECA, or on the date a correct invoice is received at the YECA, whichever is later.

- F. ASSIGNMENT/TRANSFER/SUBCONTRACTING:** Awarded vendor/contractor shall not assign, transfer, or subcontract any portion of the contract without the express written consent of the YECA.

## SECTION V. INSTRUCTIONS FOR QUOTE SUBMISSION

### A. SUBMITTING QUOTES:

The preferred method of submitting your quote is electronically via email to [BKEEN@YOLO911.ORG](mailto:BKEEN@YOLO911.ORG) with the subject line "RFQ Nimble SAN".

It is the sole responsibility of the vendor to ensure their quote reaches YECA before the closing date and time. If you have any questions regarding the submittal of this quote, please contact Billy Keen via email at [BKEEN@YOLO911.ORG](mailto:BKEEN@YOLO911.ORG) or by phone at (530) 666-8907.

If you choose to submit a hard copy, print the entire "Request for Quote" and send a signed original along with the quote by the due date and time to **Yolo Emergency Communications Agency, 35 N Cottonwood, Woodland, CA 95695 ATTN: Billy Keen**, with the markings on the outside of the envelope "**RFQ Nimble SAN Response Enclosed.**"

Late quotes will not be accepted, nor shall additional time be granted to any potential Vendor.

### B. REQUIRED QUOTE SUBMITTALS:

Failure to include required submittals may be cause for rejection of your quote. The following two submittals are required for your quote to be considered:

1. Signed acknowledgement of this RFQ (signature line at the bottom of page 5); and
2. Signed Quote from vendor accompanying the RFQ with proposed costs listed as per section III.

I acknowledge that I have read the entirety of the RFQ.

\_\_\_\_\_  
Signature

\_\_\_\_\_  
Date

\_\_\_\_\_  
Printed Name & Title